Fund Insights

January 2018



L&T Tax Advantage Fund

Saves Tax and offers Wealth Creation potential too...

When there are plethora of tax saving investment options available to Indian investors u/s 80c, choosing the right investment option becomes crucial as these tax saving products vary widely in terms of their basic characteristics such as riskreturn profile, investment horizon etc.

Any tax saving investment under section 80C comes with a minimum lock-in period of 3 years and in fact most traditional tax saving investment options have much longer maturity period. Given the investor's willingness to invest in such products with a long term horizon, we believe it makes lot of sense to consider investing in ELSS funds offered by mutual funds. ELSS funds which come with a lock-in of 3 years, not only help save tax but also offer strong long term wealth creation potential as they invest predominantly in equities which is known to outperform most other asset classes over the long term.

L&T Tax Advantage Fund (LTAF) is an ELSS offering from L&T Mutual Fund. The fund with its flexible investment approach of investing across the market spectrum, has stood the test of time and has a proven track record of over 11 years. Its focus on delivering superior risk-adjusted performance over the long term coupled with tax saving under section 80C makes it an attractive investment option for long term investors. Read on to know more about this Fund.

ELSS Advantage

- ✓ Income Tax deduction under section 80C* Tax savings of upto Rs 46,350[^]
- ✓ Offers long term wealth creation potential
- ✓ Tax free dividends being an equity oriented fund, dividends declared under ELSS are tax free and there is no capital gains tax either
- ✓ Lock-in of only 3 years lowest lock in period among all tax saving instruments under Section 80C
- ✓ Invest through minimum monthly SIP of Rs 500

Performance of ELSS Funds vs S&P BSE Sensex and traditional tax saving products over 15 year period ending 29th Dec 2017



Source: Crisil, ICRA MFIE, OEA. PPF data - Post Office internal document. NSC data - Maharashtra Govt., Directorate of Small Savings. For the purposes of simplicity, rate changes announced in the middle of the month are assumed to be effective from the first date of the month after rate change is deemed effective by the government. Monthly compounding rate is extracted from announced annual PPF rate and is applied to each month individually. NSC - Assumes Rs 1 lakh invested in NSC, held for duration of certificate and rolled over into a new certificate at the prevailing interest rate. Assumes half-yearly compounding based on published annual rates. Past performance may or may not be sustained in future. The graph is used only for illustrative purposes. ^AThe tax saving shown has been calculated for the highest income tax slab having taxable income of less than 1 crore, as per Section 80C of the Income Tax Act, 1961 for the Financial Year 2017-18 and includes applicable cess.

For product labeling please refer to page 4 of the document

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Investment Approach

- An ELSS fund with a flexible mandate, looking for opportunities across the market spectrum, without any sector or capitalization bias
- The focus is on owning fundamentally strong and scalable businesses with good management track record, at reasonable valuations

Why Invest in LTAF?

- Dual benefit of tax saving and long-term wealth creation
- Proven long-term track record with consistent outperformance across various time periods / market cycles
- · Consistent dividend track record in the fund
- · Shortest lock-in period among tax saving instruments u/s 80C

Consistent Dividend Track Record

Record Date	Dividend declared (Rs Per Unit)	NAV as on record date
17-Nov-17	1.20	26.10
16-Mar-17	1.00	22.86
18-Nov-16	1.00	21.04
18-Mar-16	1.20	19.56
24-Nov-15	1.20	21.80
27-Feb-15	1.70	22.40
12-Dec-14	2.00	22.49
21-Mar-14	1.20	17.74
18-Mar-13	1.00	16.69

Performance as on 29-Dec-2017 45 42.27 L&T Tax Advantage Fund - Reg - Growth 40 S&P BSE 200 33.26 35 30 24.07 25 19.62 20 17.73 16.56 14.06 15 11.37 10.94 10 5.82 5 0 1 Year 2 Years 3 Years 5 Years 10 Years

Performance in SEBI format

	CAGR Returns (%) period				Since inception	
	1 year	3 years	5 years	Date of inception of scheme	CAGR Return (%)	PTP Return* (in Rs.)
L&T Tax Advantage Fund - Growth	42.27	16.56	19.62		15.92	57535
S&P BSE 200	33.26	10.94	14.06	27/02/2006	11.50	36304
S&P BSE Sensex^	27.91	7.40	11.89		10.64	33122

Source: Internal. Past performance may or may not be sustained in the future. * Point to Point (PTP) Returns in INR show the value of Rs. 10,000/- invested AStandard Benchmark Note: As per the SEBI standards for performance reporting, the since inception return is calculated on NAV of Rs.10/- invested at inception. CAGR is compounded annualized. Date of inception is deemed to be date of allotment. Please refer to page 4 for performance of other schemes managed by the fund manager. Performance shown is of regular plan. Different plans have different expense structure. Mr. S.N.Lahiri manages 8 funds. Performance of growth option. For Product labeling please refer to page 4 of this document.

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Mitigating short term risks

One of the key reasons why investors refrain from investing in ELSS funds despite their strong long term growth potential is because of the short term volatility associated with equity investment. However, data suggests that such risks could be mitigated significantly if one invests with a longer term horizon. For example, the table below shows the 5 year performance of L&T Tax Advantage Fund on a rolling basis.

<u>L&T Tax Advantage Fund – Consistent Performance</u> <u>5 Year Rolling annualized performance since inception</u>

	LTAF – Reg (G)	S&P BSE 200			
Average	13.76%	9.15%			
% of times 5 year CAGR has been					
Above 6%	97%	73%			
Above 8%	89%	60%			
Above 10%	73%	46%			
Above 12%	63%	30%			

As can be seen from the above table, over 5 year holding period, more than 73% of the times LTAF has delivered in excess of 10% and more than 63% of the times 5 year CAGR has been above 12%. In fact, the fund has always delivered positive return over 5 year investment period and less than 3% of the times the 5 year CAGR had been below 6%. What is interesting to note is that equities as an asset class has been through a tough phase for a long period of about 6-7 years (2007/08 to 2013/14) during this time and even in such environment, the fund has delivered performance far ahead of equity indices and most other asset classes.

To further mitigate the short term risks, investors could also consider spreading their investments over a few months or invest through systematic investment plans or systematic transfer plans.

Top 10 holdings as on 29-Dec-2017

Company	% of net assets
Graphite India Limited	4.53
HDFC Bank Limited	4.02
HDFC Limited	4.00
ICICI Bank Limited	3.01
Larsen & Toubro Limited	2.98
Axis Bank Limited	2.93
ITC Limited	2.78
The Ramco Cements Limited	2.46
Future Lifestyle Fashions Limited	2.36
Kotak Mahindra Bank Limited	2.22

Market cap breakup as on 29-Dec-2017

	% of net assets)
Large cap / Top 100 stocks (100 th stock has a marketcap of Rs 32050 crs)	52.57
Mid & Small cap / Beyond top 100 stocks	45.39
Debt / Cash	2.04

Scheme Features / Fund Facts

- * Type: An open-ended equity linked savings scheme
- * Scheme Benchmark: S&P BSE 200 Index
- * Fund Manager: Soumendra Nath Lahiri
- * Minimum Initial Application Amount: Rs. 500
- *Exit Load: Nil
- *Fund Size: Rs. 2926 crore (as on 29.12.2017)

Source: Bloomberg, ICRA MFIE, Internal. Market capitalization cut offs used to define Large / Mid / Small cap stocks are internal, not as per Scheme Information Document. For product labeling please refer to page 4. Rolling returns based on daily rolling returns from the inception date of the fund.

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Product Labeling L&T Tax Advantage Fund ("L&TTAF")

Scheme name and type of scheme

An open-ended equity linked savings scheme

Investment Objective: To generate long-term capital growth from a diversified portfolio of predominantly equity and equity-related securities.

This product is suitable for investors who are seeking*:

- Long term capital growth
- Investment predominantly in equity and equity-related securities,



Investors understand that their principal will be at moderately high risk

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

Disclaimer

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For performance of the other schemes managed by the fund managers, please click on the link <u>https://goo.gl/rlq21D</u> Risk Factors: Mutual Fund investments are subject to market risks, read all scheme related documents carefully. CL05166